



## **PWA ELECTRONIC strengthens its international market position through a strategic partnership with HAVIS**

**The collaboration expands the company's regional presence and accelerates the delivery of rugged mobility solutions in EMEA and APAC**

**Seligenstadt, 15 April 2026** – PWA ELECTRONIC GMBH, Seligenstadt/Germany, a leading solution partner in the field of rugged IT, is further expanding its international market position: The company has entered into a strategic partnership with HAVIS, a globally established provider of rugged mobility and mounting systems. The aim of the collaboration is to accelerate growth in Europe, the Middle East and Africa (EMEA) as well as in the Asia-Pacific region (APAC) and to provide more targeted support to customers.

The partnership offers immediate benefits for customers and sales partners in the region, including expanded local market coverage, faster access to HAVIS solutions, improved regional support, and a stronger focus on corporate and business-critical requirements. The combination of HAVIS's globally proven mobility portfolio and PWA ELECTRONIC's established market presence in EMEA enables a seamless, regionally supported range of solutions – from design through to implementation.

“HAVIS solutions are designed for environments where downtime is not an option – making them particularly well-suited for applications in the EMEA and APAC markets. Our strength lies in the combination of local market knowledge, technical expertise and a high-performing partner network. Together with HAVIS, we are laying the foundations not only to supply customers with first-class products, but also to support them in the long term with the implementation of business-critical technologies,” says Sascha Pfannmüller, Managing Director / CEO of PWA ELECTRONIC.

HAVIS also sees great potential for further growth in this collaboration: “The combination of our two companies and the expanded local reach within our joint presence in EMEA and APAC represent a significant growth opportunity for HAVIS. The partnership with PWA ELECTRONIC enables us to scale our operations in a targeted manner, with immediate synergies,” says Max Rogers, Chief Executive Officer of HAVIS. “Customers benefit from faster response times, regional expertise and solutions specifically developed for real-world operating conditions.”

### **This brings tangible benefits for customers:**

- Local sales and technical expertise with a strong regional focus
- Faster availability and shorter time-to-market for HAVIS solutions
- Extended support for partners on scalable enterprise projects
- Integrated solutions for vehicles, buildings and hybrid working environments

**PRESS CONTACT**  
**PWA ELECTRONIC GMBH**

PETRA MEISEL  
COMMUNICATIONS & MARKETING  
LIEBIGSTR. 12  
63500 SELIGENSTADT  
GERMANY

P. +49 6182 7877 -134  
W. PWA-ELECTRONIC.DE  
M. P.MEISEL@PWA-ELECTRONIC.DE



As part of the collaboration, PWA ELECTRONIC, together with existing local HAVIS structures, will represent the brand in EMEA and APAC. This includes, in particular, business development, the management and further development of sales partners, and support for customer projects – always in close coordination with HAVIS’s global product and go-to-market teams.

The partnership places a particular focus on key sectors such as public safety and emergency services (fire and rescue services), military and defence, energy supply, automotive, logistics, field service, manufacturing and retail. It is precisely in these areas that reliable, secure and robust mobility solutions are crucial for efficiency, safety and operational continuity.

For PWA ELECTRONIC, the partnership is a logical step within its own growth strategy: by expanding its portfolio to include HAVIS’s solutions, the company is strengthening its position as a leading technology distributor and solutions partner in international markets.

#### **About PWA ELECTRONIC**

PWA ELECTRONIC, founded in 1991 and headquartered in Seligenstadt, Germany, is a leading technology distributor and solutions partner specialising in innovative hardware and integrated technology solutions in the field of rugged IT. The company is renowned for its advanced hardware solutions and integrated technologies, combined with extensive regional expertise. With a strong partner network, PWA ELECTRONIC supports companies in Europe, the Middle East and Africa (EMEA) as well as in the Asia-Pacific region (APAC) in successfully implementing technological innovations and securing sustainable competitive advantages.

#### **About HAVIS**

HAVIS, based in Warminster (PA), USA, was founded in 1927 and is a leading global provider of rugged mobility solutions. The company develops and manufactures mounting systems, docking stations, power management and mobile workplace solutions for business-critical applications. HAVIS serves customers worldwide in the public safety, energy, transport, logistics and enterprise sectors.